

SAP HEC Implementation Reduces Costs & Improves Profitability for a Leading Tissue Paper Products Maker



SITUATION

The customer wanted a solution to keep track of out-of-stock inventory of raw materials, Semi-Finished Goods (SFG), and Finished Goods (FG). They also wanted to record and evaluate vendor performance to keep a track of amounts billed and a simplified management dashboard for analyzing key metrics.

IMPACT

The customer's legacy systems were not able to provide effective utilization of resources. This affected timely deliveries, quantity and condition of delivery.

RESOLUTION

ITC Infotech implemented various SAP modules to provide the Managed Services HANA Enterprise Cloud for Production (HEC for Production). The solution included functional modules such as material management, sales & distribution, production planning, quality management, plant maintenance, finance & controlling, and human capital management.

The Customer

The customer is a leading seller and manufacturer of tissue paper products in the Kingdom of Saudi Arabia and is involved in the business of waste paper collection and recycling. The group has three main companies and they manufacture hygienic soft tissue rolls, recycle paper waste and convert jumbo tissue rolls to consumer products such as napkins, paper towels, toilet paper etc. The company has seven wholly owned subsidiaries and a major presence in the Middle East and African markets with offices in Kuwait, Morocco, Turkey, United Arab Emirates, Morocco, Bahrain, Jordan and Algeria. .



The Need

The customer was faced with the need to keep track of out-of-stock inventory of raw materials, Semi-Finished Goods (SFG), and Finished Goods (FG). They wanted a solution that could provide effective utilization of resources and ensure that deliveries met time, quantity and condition requirements. The company was also concerned about tracking and evaluating vendor performance and also about keeping track of amounts billed. The primary business need was to implement a simplified management dashboard that would allow analysis of key metrics.

The Solution

Given the requirements and the situation, ITC Infotech as the solution partner assessed that the need was for a solution that would replace the customer's legacy systems. ITC Infotech recommended systems for centralized production planning, integrated materials management and sales along with financials and costing functions. We implemented the SAP module to provide the Managed Services HANA Enterprise Cloud for Production (HEC for Production). SAP HANA Enterprise Cloud is a managed, scalable and secure cloud solution that is flexible in implementation with optional subscription based pricing. It is a private cloud running the enterprise's core applications, built on the SAP HANA platform.

ITC Infotech's solution included functional modules such as Material Management, Sales & Distribution, Production Planning, Quality Management, Plant Maintenance, Finance & Controlling and Human Capital Management. ITC Infotech also provided an end-to-end solution in areas such as sourcing, manufacturing, order to cash, warehousing, distribution, logistics, sales and marketing.

Business Benefits

- Improved costing and profitability
- Enhanced tracking of materials and products using batch management system
- Better shelf life management and tracking of expiry of chemicals
- Improved shop floor visibility and planning accuracy
- Better financial accounting and reporting directly from the system
- Efficient production order combination for child rolls for a jumbo roll that enabled optimizing of machine and components required for production
- Improved ability to satisfy customer demands
- Proportionate distribution of costs of a combined order at child roll level
- Easy documentation of characteristics such as GSM, width, etc. of each child roll using single entry screen

ITC Infotech's Enterprise Resource Planning (ERP) Practice

ITC Infotech is a leading provider of cutting edge SAP Solutions helping clients leverage technologies such as HANA, Mobility, IoT and Analytics. As a Partner Edge partner, ITC Infotech co-innovates with SAP in key business areas including Supply Chain – Supply Chain Performance Management, in developing Mobility apps on the HANA Cloud Platform (HCP) and in developing IoT solutions for different business requirements.

Industry expertise, technical depth and commitment to completing projects successfully enables our 800 SAP consultants to deliver significant value across the lifecycle of SAP solutions for global customers.

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