

Business Challenge

The client wanted to focus on its core competency of Property Management System (PMS) product innovation and development roadmap. The escalating maintenance cost of the global pool of domain practitioners and skilled PMS deployment workforce warranted the client to improve the PMS deployment scalability and reduce cost for its hospitality customers. The client wanted a partner who not only understood the technology landscape but also had an in-depth understanding of the hospitality industry.



Solution

Leveraging its two decades of deep domain experience in the hospitality, ITC Infotech established a dedicated 24/7 SLA-driven Offshore Development Center (ODC) to provide the client with worldwide PMS upgrade, support, testing, and migration services.

The ODC workforce comprised Hospitality Domain Practitioners and technically seasoned professionals on the PMS product

The deployment service model helped establish a highly flexible and reliable service delivery at a competitive cost ITC Infotech subsequently invested in the conceptualization and deployment of a project management automation tool (Elit) to provide the client's stakeholders with a live feed on-site deployment status and to improve operational efficiencies



Business Benefits

Worldwide multi-time zone, multi-site, and varied Hospitality environment PMS Deployment

40,000+
On-premises and hosted PMS/POS deployments

40%

Operational cost reduction

24/7

Deployment support services

Assured reliability
for the product
company's end
customers through
timely product
deployment
services

About ITC Infotech's Hospitality Practice

ITC Infotech is a wholly owned subsidiary of ITC Ltd. ITC Itd is a 100-plus-year-old Indian leading private sector company and a diversified conglomerate with businesses spanning Hotels, Consumer Goods, Paperboards & Packaging, Agri Business, and Information Technology. ITC Ltd. has been in the hospitality business for over 4 decades. It has over 100 properties across 70+ destinations. The hospitality practice at ITC Infotech is 800+ people strong and most have experience in the hospitality domain leading to a high-quality IT service experience for our hospitality customers.





