

# MINIMIZE RISK. MAXIMIZE VALUE.



Business-friendly Solutions

IT Services and Solutions for the Treasury & Capital Markets

PERCENTAGE IMPACT ON THE SECURITIES MARKETS

PROJECTED SALES GROWTH DYNAMICS

SELECT CATEGORY

- CULTURE
- ECONOMIC
- FINANCE
- BUSINESS
- MEDIA
- PROFESS
- CREATIVE
- TECHNICAL
- INVESTMENT
- NETWORKING

SHOW BUSINESS

- NETWORK
- MUSIC
- CINEMA
- BUSINESS/FINANCE
- WORLD NEWS

WORLD

NETWORK SEARCH

PEOPLE

- SEARCH
- BUY
- SELL

TOTAL SALES BY REGION

TOTAL SALES BY CATEGORY

SHOW BUSINESS

- NETWORK
- MUSIC
- CINEMA
- BUSINESS/FINANCE
- WORLD

Gas  Electric power  Medicine  Textile  IT  Electronics  Media

REGION SALES	SALES	BY CATEGORY SALES	SALES BY CATEGORY
West	€ 1.236.345,0	Copper 85	930
South	€ 1.896.354,0	Steel 89	854
North	€ 2.569.345,0	Gold 74	652
East	€ 1.893.543,0	Silver 85	450
Total	€ 7.595.587,0	Platinum 223	223

BUSINESS

NETWORK SEARCH

WORLD

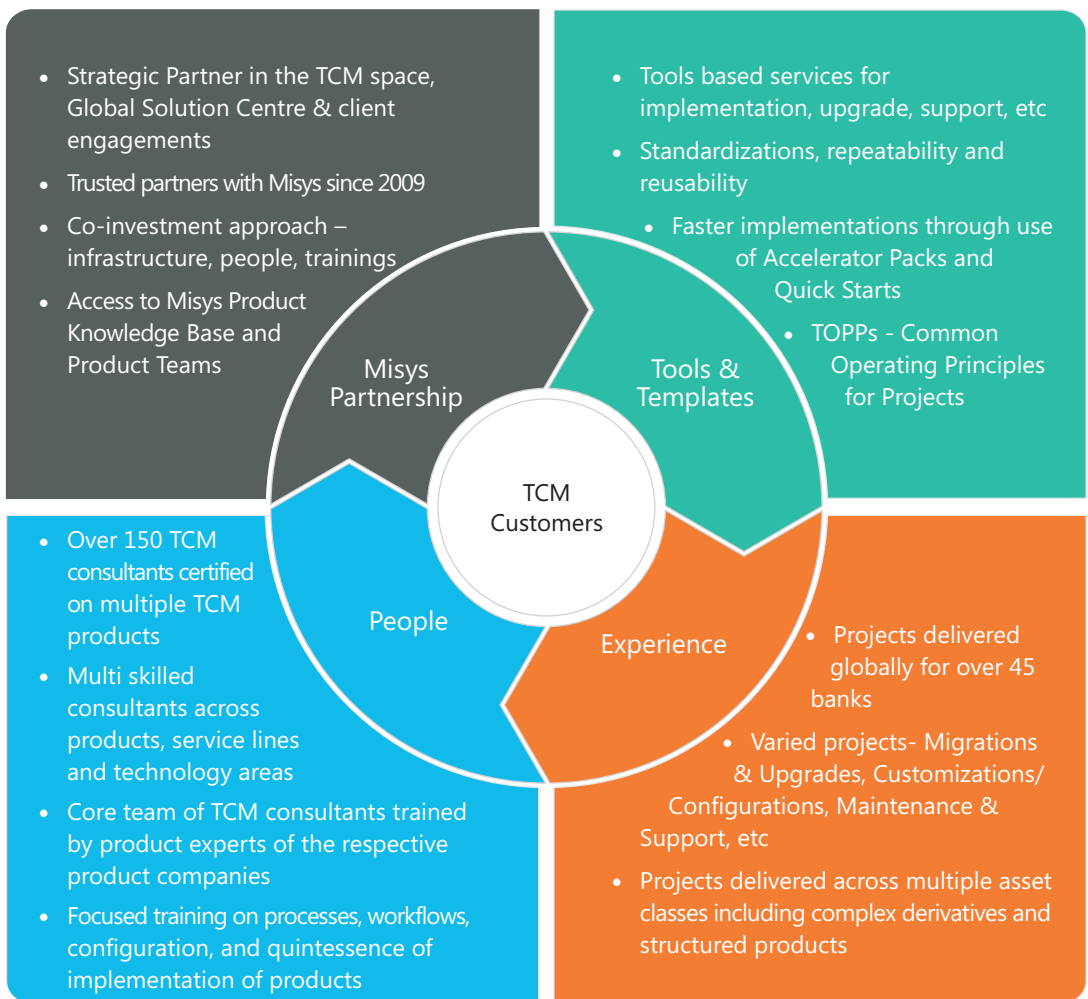
Treasury and Capital Markets (TCM) today are extremely volatile and constantly exposed to wavering economies. The Treasury department today needs a 360-degree view into all the functions of its business, right from monitoring the complete life-cycle of a deal from pre-trade to its settlement, Risk Management, and Liquidity Management. To cope with the existing challenges and keep pace with the regulatory changes, this information-driven industry needs robust IT systems that enable smooth global operations and faster business growth.

To address the growing requirements of financial institutions, ITC Infotech has built its expertise around flagship TCM products available in the market by forging a strategic partnership with some of the leading product companies in TCM domain.

ITC Infotech has unmatched expertise in investment banking technology and operations. Our comprehensive services provide clients a 360 degree approach for complete technology enablement. Our team of domain experts work closely with clients to aid business processes, provide consultancy on building future business and technology architecture of treasury business, and enhance overall operational efficiency by bringing in best practices and cost effective solutions.

ITC Infotech has also set up an independent business unit that enables sharper focus to the rapidly expanding business opportunities in the TCM market globally.

## Our Strength



## Our TCM Service Offerings

ITC Infotech offers a wide array of services to financial institutions and capital market entities worldwide. Our range of offerings, spanning complete treasury and capital markets functions, ensure a complete revamp of existing operations and help streamline financial activities for future growth. Our end-to-end service offerings include:

<p>Dynamic product <b>consultation services</b></p>		<p>Rapid <b>implementation services</b> such as customization, configuration, and integration</p>
	<p>Effective <b>testing services</b>, such as functional testing, specialized testing, and engineering testing</p>	<p>Comprehensive and real time <b>FIX and E-Trading Services</b></p>
<p>Value-added functional and technical <b>training services</b></p>		<p>Robust <b>support services</b>, covering Pre-UAT and UAT Support, Go-Live Support, Post Production Support (L1/ L2)</p>
	<p><b>Business Analysis services</b> that offer a competitive advantage</p>	
<p>Strategic, product based as well as tactical <b>professional services</b> that cover end-to-end solutions for increasingly complex products</p>		<p>Reliable product <b>upgrade services</b>, including risk assessment and tool based impact analysis</p>

# Case Studies

## Seamless upgrade and migration of back office



**Our Client:** A leading European Investment Bank



**Requirement:** Our client wanted to upgrade their existing Kondor+ version 3.0 to 3.3 across EMEA, APAC and North America. To ensure a successful upgrade, the client wanted to migrate all its data to the new database and do a comprehensive testing of all the critical functionalities and features in the new version.



**Our Solution:** ITC Infotech conducted an initial risk assessment study to understand the impact of upgrade on some of the key features of Kondor+ suite and built a test strategy to cover all the possible scenarios around it. Over a period of time 1500+ test cases and 3000+ test scenarios for Kondor+ product suite were built. We then successfully implemented a standardized testing methodology for Kondor+ 3.3 version and completed testing of all 18 instruments covering all existing workflows and scenarios.



**Business Impact:** The bank's testing process, project management methodology and Kondor environment was standardized leading to an overall reduction in testing time and bringing down the production issues to less than 2% from the current state.

## Enhanced productivity by reducing defect ratio



**Our Client:** A renowned bank in Saudi Arabia



**Requirement:** Our client was using K+ for its front office, KGR for its middle office, and K+TP for its back office business. The client did not have a team to support the growing business requirements and needed an IT service provider specialized in providing support for Kondor, who could understand their challenges and provide an effective solution.



**Our Solution:** We took a steady and methodical knowledge transfer from the existing team in a very short timeframe. A team of Kondor certified experts was deployed to provide support for the entire Kondor suite.



**Business Impact:** We succeeded in bringing down the resolution timeline by 65% and defect ratio by more than 75% in the very first year of support.

### ITC INFOTECH

ITC Infotech is a fully owned subsidiary of ITC Ltd, a diversified business conglomerate. ITC is one of India's foremost private sector companies and runs market-leading businesses in multiple segments. ITC completed 100 years of leadership in 2010.

ITC Infotech is a global IT services and solutions company. The company focuses on developing industry specific solutions aimed at client's unique business requirements and challenges in critical performance areas. ITC Infotech has also established technology Centers of Excellence (CoEs) to deepen capabilities and incubate cutting-edge technical competencies. Premium analyst and market research agencies have recognized ITC Infotech's position as a preferred IT partner. The company is ranked at #40 in the Leader's Category for the 2013 Global Outsourcing 100 by the International Association of Outsourcing Professionals (IAOP)

A robust outsourcing model, comprehensive suite of differentiated solutions, and focus on excellence in execution, have provided ITC Infotech a leadership position in its chosen domains. The company is working with a bevy of Fortune listed global customers and its service delivery footprint spans five continents, spread across 140 countries.

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